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JOB OPPORTUNITY

Car Rental Sales Manager

- Are you motivated by Selling and Marketing a Business?
- Can you Motivate and Develop People?
- Do you understand what it takes to build, grow and develop a business?

Lion Car Rentals is a locally based business that is looking for a new Sales Manager in and around Campbellfield, VIC.

The role can be fast paced and high stress at times, it takes the right kind of person to grow a car rental business and it takes dedication from a team of people to make it happen, as the leader of the team it will be your responsibility to ensure you run a smooth operation and maintain a steady sale.

The Role

- Day to day management of the sale team
- Implementing training with all your staff to improve sales, customer service and quality control
- Promoting high levels of customer service leading by your own example
- Assess the sales performance and find new ways to improve and develop
- Maximising sales of options to clients

The Person

- Strong inter-personal skills
- Excellent communication and problem-solving skills
- Experience in a SALES focused and driven environment
- Experience with cost management and staff rostering
- Flexible, hard working with positive attitude
- Can add value to the business through creative thinking
- Able to commit to a 50hr work week (Mon to Fri 7am-5pm & Sat 8am-1pm)

The Rewards

- A chance to be part of a growing business that is constantly expanding
- · Opportunity for career progression
- Previous experience in the travel/tourism industry would be advantageous. Experience in the car rental industry or would be highly regarded, but not essential.
- Candidates must have a full valid drivers' licence.
- Sales Managers Award Rates Apply

If you think you have the sales skills and attitude to succeed in the car rental industry APPLY NOW by emailing covering letter and resume to chanaka@lioncarrentals.com.au.